# Analysis of the Structural Changes in Household Debt Distributions by Householder Age in Korea and in the US

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This paper analyzes how and why household debt distribution by the householder age has changed over the past decade both in Korea and the US. Data shows that the proportion of household debt held by younger households has decreased, while that held by older households has increased. Empirical analysis shows that a change in the demographic distribution of householders is the main driving force that has shifted the household debt distribution. Given that demographic aging is an inevitable trend, the proportion of household debt held by older households is also expected to increase. Therefore, the Korean government must preemptively prepare for the household debt problem, especially for debt held by older households, by strengthening macro-prudential policies, preventing asset price deflation, restructuring household debt contract structures, and reforming labor market inflexibility.

Key Word: Household debt distribution, Demographic distribution, Household income, Household asset

JEL Code: C14, D31, G28, J11

### I. Introduction

Household debt in Korea has steadily increased since the early 2000s, with the growth rate accelerating more rapidly since 2012. Accordingly, policymakers and researchers in Korea have been seriously concerned about the consistent increase in household debt. Those who claim that the current level of household debt is too high argue that large amounts of household debt can lead to a deterioration in economic growth (e.g., Cecchetti *et al.* 2011; IMF 2012; Bornhorst and Arranze (2013)). On the other hand, some argue that the general quality of household debt in Korea is moderate, as the majority of household debt is held by

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high-income and high-asset households (e.g., Hahm et al. 2010; Kim and Byun 2012; Kim and Yoo 2013).

In this paper, I analyze the household debt problem considering the aging population. More specifically, I examine how and why the household debt distribution by householder age group has changed over the past decade. It is well known that the elderly population has increased in Korea. Here, I analyze how the change in the demographic composition affects the household debt distribution by householder age. Moreover, I examine the effects of changes in household income and asset distribution on the change in the household debt distribution.

Initially, I compare Korea's household debt distribution by the householder's age to that of the US within and across time. The main motivation for comparing those two countries is that Korea's household debt-to-GDP ratio in 2013 is nearly identical to that of the US for 2003 and 2013 (see Figure 1). The US ratio increased to almost 95% and later deleveraged after the global financial crisis. Korea's household debt-to-GDP ratio, on the other hand, has not experienced any large adjustments, even after the global financial crisis. It is well known that US households took out much in loans, especially mortgages, before the financial crisis. Low-income and low-credit (or subprime-level) households could easily take out large amounts of loans before the economic crash (Mian and Sufi 2009: Keys et al. 2013; and others). By comparing the 2004 US household debt distribution, when loans were carelessly issued, to Korea's recent household debt distribution, I can examine the risk level of the current Korean household debt problem, especially by age group.<sup>1</sup> (Note that the aggregate levels of household debt-to-GDP ratios in both countries in these two years are nearly identical.) In addition, I examine household income, (net) assets, debt-to-income ratios, and debt-to-asset ratio distributions by householder's age. By comprehensively analyzing household's financial characteristics and comparing Korea to the US, I can evaluate the potential risks to Korean households.



FIGURE 1. HOUSEHOLD DEBT-TO-GDP RATIOS FOR KOREA AND THE US

*Note*: Data are from the OECD and the Bank of Korea. Household debt data in the flow of funds table is used.

<sup>1</sup>Because the US data used in this paper is not surveyed annually, the data wave of 2004 is selected. Please see the next section for more details about data sources.

Next, I analyze how the household debt distribution by householder age group has changed over the last ten years (in the case of the US, I can examine changes over the last 20 years).<sup>2</sup> The data shows that the proportion of household debt held by (relatively) younger households has decreased, while that of older households has increased over the last ten years. Specifically, the household debt distribution by the householder age group has shifted to the right. Moreover, the income, asset, and demographic distribution of households by householder age have all simultaneously shifted to the right. The shift in the income distribution is mainly driven by the changes in demographic factors. That is, as the proportion of older households also increases. However, this explanation does not apply to household debt or asset distributions. Even after controlling for demographic factor, the proportion of household debt and assets held by young households has decreased, while that held by older households has increased. We can also observe such patterns in the US.

This motivates me to examine which factors mainly drive the change in the household debt distribution. More specifically, I consider household debt distribution by householder age group in 2004 and 2012<sup>3</sup> and analyze which household-specific characteristics affect changes in these distributions. Applying DiNardo et al. (1996). I consider a counter-factual 2004 household debt distribution where only the householder age distribution follows the distribution of 2012, while other household-specific characteristics remain in line with the 2004 distribution. By analyzing the results of this exercise, I can examine the effects of changes in householder's demographic distribution over the last ten years on the household debt distribution. Similarly, I simulate a counter-factual scenario where only the household income (asset) distribution follows the distribution of 2012, with other household characteristics remaining in line with the 2004 distribution. Accordingly, the change in the householder demographic composition is the main driver behind the change in the household debt distribution by householder age. The demographic factor can explain the shift in the household debt distribution nearly by half. On the other hand, changes in either the income or asset distribution do not fully explain the change in the household debt distribution. I can also draw similar conclusions for the US, though the explanatory power of the change in the demographic composition is smaller than in Korea.

Given that demographic aging is an inevitable trend in Korea, as well as in the US, the proportion of household debt held by older households is also expected to increase. Hence, the Korean government must preemptively prepare for the household debt problem, especially for debt held by older households before the problem is exacerbated. Here, I propose policy directions which should be considered by the Korean government. First, the government should speed up the reforming of labor market inflexibility to prevent a sudden drop in household income when the householder reaches retirement age. Second, policymakers should debt contracts in Korea should be restructured from the short-run bullet type to

<sup>&</sup>lt;sup>2</sup>In the case of Korea, the sample period of available micro-data is insufficient. Please see section II for more details.

<sup>&</sup>lt;sup>3</sup>I used the most recently released KLIPS data (2012) and the 2004 wave of the KLIPS. In the case of the US, I choose the survey years of 2004 and 2013. The data section offers additional details.

long-run amortization loans. Lastly, macro-prudential policies, such as debt-toincome (DTI) regulations, must be strengthened to spread the risk from unexpected adverse shocks.

There are many papers that analyze the potential risk of household debt in Korea. However, to the best of my knowledge, no studies have analyzed the structural risk of household debt which originates from an aging population. Kim and Byun (2012) analyzed individual-level debt distributions by income, credit score, occupation, financial intermediary type, age, and regional groups. Hahm *et al.* (2010) and Kim and Yoo (2013) also implemented a similar empirical exercise. Generally, these papers conclude that the current level of Korean household debt is not high enough to threaten the stability of financial system. However, certain types of households, such as low-income, non-banking debtors, are potentially vulnerable in negative stress scenarios. These papers commonly analyze household debt distributions by diverse debtor-specific characteristics at a certain time. Unlike those papers, I examine household debt distributions from a long-term perspective and analyze how and why the household debt distribution has changed structurally.

Other papers examine how household debt responds to unexpected exogenous shocks. Jeong and Kang (2013) analyzed household debt responses from unexpected changes in productivity (TFP), interest rates, or house prices. Justiniano *et al.* (2015) assert that the leverage and deleverage in US household debt is mainly driven by households' taste for housing services. These papers commonly used a DSGE-style model and introduced certain exogenous shocks. My analysis regarding changes in household debt is driven more by a structural factor: changes in the demographic composition. In addition, this paper, unlike other papers, analyzes the household debt distribution rather than aggregate amounts (or levels) of household debt.

The remainder of this paper is organized as follows. Section II introduces the micro-data used in this paper. Section III compares Korea and US household debt distributions in a certain survey year (through a static comparison or a cross-section analysis). Section IV examines how the household debt distribution both in Korea and the US has changed over the last decade (via a dynamic comparison or a time-series analysis). Section V analyzes which factor(s) has (have) mainly driven the change in the household debt distribution over the past ten years. Finally, section VI concludes with policy implications.

#### **II. Data Description**

I used two household level micro-data to analyze the Korean household debt distribution: the Korean Labor and Income Panel Study (KLIPS) and the Survey of Household Finances and Living Conditions (SHFLC). KLIPS is a panel dataset which initiated in 1999. The most recently released survey was in 2012. SHFLC started in 2010, and the most recently updated survey was done in 2014. SHFLC is a panel structure between 2010 and 2011. Afterward, SHFLC re-sampled the interviewees in 2012, hence taking on a panel structure for the period of 2012 to 2014. SHFLC contains more finely categorized household asset and debt information than KLIPS. Unfortunately, because the initial survey year of SHFLC

is 2010, I used KLIPS and SHFLC simultaneously to analyze the structural changes in the household debt distribution over the decade.

For the US case, I used the Survey of Consumer Finances (SCF) released by the Federal Reserve Board. SCF is similar to SHFLC, though with many more questionnaires. SCF has been released every three years, starting in 1983, and is not a panel dataset. Given that this paper analyzes the cross-sectional distributions of household debt over different years, a panel structure is not in fact necessary.<sup>4</sup>

Each dataset contains different household debt and asset categories. Hence, we need to clarify how aggregate household-level debt and assets are calculated. For KLIPS, household debt is the sum of financial debt (including secured and unsecured debt), non-financial debt, personal debt, jeonse<sup>5</sup> deposits owed to renters, debt owed to mutual assistance society (or lodge money debt), and other loans. Similarly, aggregate household-level debt in SHFLC is defined by summing up the following components: financial debt, which includes both secured and unsecured debt; lodge money debt; debts related to credit cards; and jeonse deposits owed to renters. For SCF, total household debt is the sum of the following debt categories: mortgage/land contracts, debt related to investment real estate and vacation properties, business debt, vehicle loans, land contracts and notes (debt), credit card debt, home equity lines of credit, lines of credit not secured by residential property, education loans, other loans, loans for home improvement, other debt, margin loans, loans backed by insurance, and loans backed by pensions.

Similar to household debt, each dataset also defines household-level assets differently. For KLIPS, the sum of the housing value, jeonse deposits, and financial assets<sup>6</sup> is defined as the household total assets.<sup>7</sup> For SHFLC, household assets are calculated as the sum of financial assets, which includes all types of savings and financial investments, jeonse deposits, and real assets including real estate and non-real estate real assets. Household assets in SCF are defined by summing up the following components: the value of the primary residence, investment real estate and vacation properties; business equity; vehicles; financial assets;<sup>8</sup> other assets; and land contracts and notes.

Table 1 summarizes household debt, income, assets, and net assets both in Korea and the US. The fraction of households that hold any type of debt (real-estate-related debt) in Korea is 65% (30%), while it is 77% (49%) and 75% (45%) in 2004 and 2013, respectively, in the US. Because it is meaningless to compare the levels of household debt between two countries, I measure the household debt burden by calculating the debt-to-income and the debt-to-asset ratios in both countries. The household debt-to-income ratio in Korea is 1.28 in 2014, while the

<sup>8</sup>Financial asset is the sum of the following components: checking account, IRA/Keogh, certificate deposit, saving/MMF, mutual fund/hedge fund, saving bond, any other bonds, stocks, brokerage account, annuity/any trust/managed investment account, life insurance

<sup>&</sup>lt;sup>4</sup>Since each survey asks the exact amount of remaining household debt, I can calculate and compare household debt-related moments by using these different data sources.

<sup>&</sup>lt;sup>5</sup>Jeonse is one way of leasing a house in Korea. Instead of paying monthly rents, a renter makes a lump-sum deposit on a rental space, which is around 70% of the market value.

<sup>&</sup>lt;sup>6</sup>Financial asset is the sum of the following components: saving, stock, bond, mutual fund, insurance, lodge money, uncollected loan.

<sup>&</sup>lt;sup>7</sup>KLIPS also contains some non-real estate real asset categories, such as vehicle, jewelry, artwork, and golf/condominium memberships. However, these asset categories are only included in limited waves of the survey. To make a consistent asset measure within KLIPS, I excluded those categories.

	Korea	US	US
	(2014)	$(2004)^9$	(2013)
Total household debt			
% of households holding debt	65%	77%	75%
Average amount of total debt	₩59.941.762	\$108.959	\$101,449
Median amount of total debt	₩10,000,000	\$29,168	\$22,500
Average amount of total debt conditional on having debt	₩91,174,289	\$142,354	\$135,849
Median amount of total debt conditional on having debt	₩40,000,000	\$70,892	\$63,040
Total real estate related debt		,	,
% of households holding real estate debt	30%	49%	45%
Average amount of real estate debt	₩29,349,407	\$93,363	\$85,594
Median amount of real estate debt	₩0	\$0	\$0
Average amount of real estate debt conditional on having real estate debt	₩98,711,051	\$188,645	\$189,388
Median amount of real estate debt conditional on having real estate debt	₩60,000,000	\$120,867	\$119,000
Household income			
Average income	₩46,760,775	\$84,052	\$84,024
Median income	₩38,000,000	\$51,800	\$45,000
Average income conditional on having debt	₩54,376,386	\$91,125	\$90,390
Median income conditional on having debt	₩45,000,000	\$59,200	\$54,000
Average income conditional on having real estate debt	₩60,973,678	\$113,234	\$118,268
Median income conditional on having real estate debt	₩51,000,000	\$75,234	\$74,000
Household assets			
Average assets	₩333,643,540	\$619,874	\$580,805
Median assets	₩193,600,000	\$196,964	\$154,450
Average assets conditional on having debt	₩403,953,840	\$615,746	\$560,155
Median assets conditional on having debt	₩249,000,000	\$216,451	\$175,851
Average assets conditional on having real estate debt	₩492,215,490	\$833,011	\$802,991
Median assets conditional on having real estate debt	₩326,700,000	\$328,315	\$283,900
Household net asset <sup>10</sup>			
Average net assets	₩273,701,780	\$510,915	\$479,356
Median net assets	₩154,530,000	\$100,024	\$63,800
Average net assets conditional on having debt	₩312,779,550	\$473,392	\$424,305
Median net assets conditional on having debt	₩185,570,000	\$104,020	\$64,400
Average net assets conditional on having real estate debt	₩347,733,360	\$623,259	\$592,272
Median net assets conditional on having real estate debt	₩223,310,000	\$173,901	\$126,600

TABLE 1-SUMMARY STATISTICS OF HOUSEHOLD DEBT. INCOME, AND ASSETS IN KOREA AND THE US

ratio is 1.30 and 1.21 in 2004 and 2013, respectively, in the US.<sup>11</sup> The household debt-to-income ratio conditional on having household debt is 1.68 in Korea, while it is 1.56 and 1.50 in 2004 and 2013, respectively, in the US. Hence, Korean households have slightly larger amounts of household debt in terms of their income than the US households. We can also observe even through the micro-level data that households in the US deleveraged their debts after the global financial crisis (in terms of their income).

The household debt-to-asset ratio in Korea is 0.18, while the ratio in the US is 0.18 and 0.17 in 2004 and 2013, respectively. The household debt-to-asset ratio conditional on holding debt in Korea is 0.23, while it is 0.23 and 0.24 in 2004 and 2013, respectively, in the US. Household debt held by Korean households in terms of their assets is quite similar to that held by US households. Given that the average

<sup>11</sup>The ratio of household debt to income in Korea is calculated by \\$59,941,762/\\$46,760,775

<sup>&</sup>lt;sup>10</sup>Net assets = Total household assets - Total household debt

housing price in the US decreased significantly in the aftermath of the global financial crisis, the average household assets in the micro-level data also decreased by 6.3%. At the same time, US households also deleveraged their debt after the financial crisis, leading to identical US household debt-to-asset ratios in 2004 and 2013.

Using aggregate household debt statistics masks several important features and the potential vulnerability related to household debt in Korea. Hence, I examine the Korean household debt distribution and compare it to the distribution in the US. More specifically, I mainly focus on household debt distributions by householder age. It is well known that Korean society is aging, and the speed of this trend is more rapid than in any other OECD member country. The general trend is the same in the US, though the speed of population aging is slower. I sampled households in which the householder's age is between 20 and 79, which covers nearly every household that carries on economic activities. It is known that the SCF data surveys very wealthy households. Hence, I dropped extremely rich or highly indebted US households when calculating statistical moments.<sup>12</sup> (Specific explanations are in the footnotes of each figure and table in the next section.)

#### **III. Static Analysis of Household Debt Distribution**

In this section, I compare the 2014 Korean household debt distribution by householder age to the 2004 US household debt distribution. As shown in Figure 1, the recent household debt-to-GDP ratio in Korea is similar to the 2003 and 2013 ratios in the US. Before the global financial crisis, the US household debt increased monotonically. Next, US households deleveraged their debt through government-driven loan-modification programs, foreclosures, bankruptcies, and other measures (Gerardi and Li 2010 and Robinson 2009). Given that the 2014 Korea and 2004 US data are similar in terms of household debt-to-GDP ratio levels and their increasing trends, I initially choose those two years and compare the household debt distributions of two countries.

I define two measures which I mainly use in this paper to analyze household debt distributions by householder age. First, I calculate what portions of debt are held by a certain age group. Let  $m_i$  be the amount of debt held by household *i*, and  $w_i$  be the sample weight. Then, the proportion of debt held by a certain age group can be calculated as follows:

(1) 
$$Q_{Agegroup} = \frac{\sum_{i \in Agegroup} w_i m_i}{\sum_{i \in All \ population} w_i m_i}$$

Under this measure, the debt-holding ratio by a certain age group may increase when the number of people in the age group is large enough. In order to control for an age-specific population effect, I define the second measure as shown below.

<sup>&</sup>lt;sup>12</sup>Please see the following FRB report (http://www.federalreserve.gov/econresdata/scf/files/index\_kennickell. html) I also calculated moments without excluding extremely rich or indebted households in the Appendix.



FIGURE 2

*Note*: US Households with debt in the top 1% are dropped. *Source*: (Korea) 2014 SHFLC; (US) 2004 SCF

(2) 
$$P_{Age \,group} = \frac{\sum_{i \in Age \,group} w_i m_i / \sum_{i \in Age \,group} w_i}{\sum_{i \in All \,population} w_i m_i / \sum_{i \in All \,population} w_i}$$

This is the ratio of the average debt held by a certain age group to the average debt held by the whole population. Hence, this ratio measures the relative amounts of debt held by a certain age group while controlling for demographic effects.

Figure 2 compares the 2014 Korea to the 2004 US household debt distributions by the householder age group. The left figure is the debt-holding ratio by householder's age  $(Q_{Agegroup})$ , and the right figure is the ratio of the average amount of debt held by a certain age to the average of all households  $(P_{Agegroup})$ .

The older population in Korea holds a greater portion of the debt compared to this segment in the US, particularly those in their 50s. The debt of Korean households with householders in their 50s accounts for approximately 33% of all household debt, while it is 23% in the US, even lower than the debt held by those in their 40s. When I control for the demographic differences between Korea and the US, Korean household debt is comparatively more concentrated in the older-aged groups, particularly those in their 50s. Korean households with householders in their 50s are carrying 28% more debt than that held by the average household of the entire economy, which is higher by about 16% in the US. Due to the high proportion of the population in their 50s, along with the large amount of average debt, in Korea, the absolute proportion of their debts is much higher than that in the US.

Having large amounts of household debt may not be a serious problem if households have high enough income or asset simultaneously. In Figure 3, I present the household income distribution by householder age group. I similarly consider two measures: the proportion of household income held by a certain age group, and





RATIO OF PER-HOUSEHOLD ANNUAL INCOME TO THE AVERAGE OF ALL HOUSEHOLDS

FIGURE 3

*Note*: US Households with incomes in the top 1% are dropped. *Source*: (Korea) 2014 SHFLC; (US) 2004 SCF





*Note*: US Households with assets in the top 1% are dropped. *Source*: (Korea) 2014 SHFLC; (US) 2004 SCF

the ratio of the average income of a certain age group to the average of all households. The figure shows that Koreans experience a sharp decline in their incomes after their retirement age, implying that older people are more likely to face repayment and liquidity problems. The proportion of income earned by the population in their 50s in Korea is higher than that in the US, which is mainly attributed to population effects.

Figure 4 reports the asset distribution by householder age. Older people in Korea own comparatively fewer assets than the same age group in the US. The average

amounts of assets held by the older group, especially those in their 60s, are higher than those held by younger people both in Korea and the US. However, the average asset held by the older population in Korea is low relative to that in the US.

Similar to the asset distribution, older Koreans have lower amounts of net assets compared to the US households, as presented in Figure 5. Hence, these households in Korea, for whom income levels are also lower than those in the US, are more likely to be vulnerable to adverse asset price or liquidity shocks compared to their counterparts in the US.





*Note*: US Households with assets in the top 1% are dropped. *Source*: (Korea) 2014 SHFLC; (US) 2004 SCF



FIGURE 6

*Note*: US households with either income or asset levels in the top 1% are dropped. *Source*: (Korea) 2014 SHFLC; (US) 2004 SCF

In sum, Korea's debt-to-income ratio increases as householders become older, unlike the US, and Korea's debt-to-asset ratio does not decrease as rapidly as that of the US. The US debt-to-income ratio decreases as householders become older, as US people tend to borrow early in their lives and repay the debt throughout their life, including mortgages and education loans. On the other hand, the ratio in Korea is much higher than that in the US especially when people reach retirement age. Unlike the US, Korean households tend to take out loans without repaying the principal over their life cycle. Instead, they simply refinance the loans every 2-5 years, rolling over the debt again until their retirement age. In addition, a sudden drop in income after retirement age may be another factor which increases the debt burden of the older population in Korea. A similar interpretation can be applied to the debt-to-asset ratio. Because older Koreans have large amounts of debt even after their retirement age, along with lower assets than their US counterparts, the debt burden of older people, as evaluated by their assets, is greater in Korea.

#### IV. Dynamic Analysis of Household Debt Distribution

In the previous section, I examined household debt distributions during a certain survey year. In this section, I compare how the household debt distribution has changed over the last ten years (20 years in the case of the US). Then, I can analyze whether the household debt problem is a static (or time-invariant) or dynamic problem. If it turns out that the household debt distribution changes over time, we can estimate the potential change in the household debt distribution in the future and preemptively prepare policy measures to resolve the problem.

Figure 7 presents the Korean household debt distributions by householder age in 2004 and 2014. The proportion of debts held by older households has gradually increased over the last ten years, while the debt held by households less than 40









#### FIGURE 8

*Note*: US Households with debt in the top 1% are dropped. *Source*: 1995, 2004, and 2013 SCF

years of age had decreased. When I control for the effect of demographic changes, the average debt held by those in their 60-70s shows an increase, whereas that of the other age group shows a decrease. Hence, the Korean household debt distribution by householder age has shifted to the right over the last ten years.

The household debt distribution in the US also has shifted to the right over the last 20 years. The proportion of debt held by young households has decreased, while that held by older households has increased. When I control for demographic changes, the average household debt held by those in their 60-70s has increased, especially after the recent financial crisis.

I also examine the changes in household income distributions by householder age, as in the household debt distribution. The Korean household income distribution has similarly shifted to the right over the past ten years. That is, the proportion of household income held by those in their 50s has increased, while that held by those in their 30-40s has decreased over the past ten years. The change in the household income distribution is mainly driven by changes in the demographic compositions. As the number of older households increases, the portion of the total income held by these households also increases.

We can also observe similar patterns of changes in the household income distribution in the US. The proportion of the total household income held by young households has decreased, while that held by older households has increased. When I control for the demographic effects, the average household income (normalized by the average of all households) is nearly identical, especially between 1995 and 2004.

The proportion of household income held by older Korean households is much lower than that held by their counterpart group in the US. In addition, the average amount of income for Korea's older households is much lower than that in the US. This pattern is also found nearly ten years ago. Hence, the fact that Korean



FIGURE 9

Source: 2004 KLIPS and 2014 SHFLC



THE AVERAGE OF ALL HOUSEHOLDS IN THE US

FIGURE 10

Note: US Households with incomes in the top 1% are dropped. Source: 1995, 2004, and 2013 SCF

households, on average, tend to experience a steep decline in their income once they retire from their jobs is a persistent problem which has not recently been demonstrated.

Household assets held by older Korean households have increased slightly over time. However, the proportion of assets held by older Korean households is much lower than that in the US. At the same time, the average asset level is lower in Korea compared to the US.

In sum, the proportion of household debt held by each age group has shifted over







Source: 2004 KLIPS and 2014 SHFLC





*Note*: US Households with assets in the top 1% are dropped. *Source*: 1995, 2004, and 2013 SCF

the last ten years. At the same time, the distributions of household income and assets have also shifted to the right. Therefore, when we prepare policy measures to resolve the household debt problem, we must understand the nature of the household debt distribution, which is not time-invariant. In the following section, I analyze why the household debt distribution has shifted both in Korea and in the US. In turn, I examine estimated changes in the household debt distribution in the near future and draw policy implications.

In the previous section, I found that household debt, income, and asset distributions by householder age group have shifted over the past ten years. In this section, I analyze the main driving force that has shifted the household debt distribution. More specifically, I analyze whether changes in demographic (or age), income, or asset distributions have shifted household debt distributions, as well as how much each component has contributed to the shift. This analysis is based on DiNardo, Fortin, and Lemieux (1996) and its application.

#### A. Analysis Methodology

Let  $(m_i, z_i, t)$  be an observation specific to household *i*, where *m* is the amount of household debt, *z* denotes the household-specific characteristics, and *t* is a (survey) year which takes only two values to examine the change in the distribution from the initial to the terminal year of the analysis. Let  $f_t(m)$  be household debt density function (pdf) at time *t*. The unconditional household debt density function can then be rewritten as follows:

(3) 
$$f_t(m) = \int f(m \mid z, t_m = t) dF(z \mid t_z = t) = f(m; t_m = t, t_z = t)$$

That is, the unconditional density,  $f_t(m)$ , is the integral of the conditional density of household debt at time  $t_m$  over the distribution of the household characteristics density function  $dF(z | t_z = t)$  at time  $t_z$ .

Suppose that the household characteristics z is composed of four components: the householder age  $(z_1)$ , income  $(z_2)$ , asset  $(z_3)$ , and other characteristics  $(z_4)$ . That is,  $z = (z_1, z_2, z_3, z_4)$ . Then, we can rewrite the above density function as follows:

(4) 
$$f\left(m; t_{m} = t, t_{z_{1}|z_{2}, z_{3}, z_{4}} = t, t_{z_{2}, z_{3}, z_{4}} = t\right)$$
$$= \int f\left(m \mid z_{1}, z_{2}, z_{3}, z_{4}, t_{m} = t\right) dF\left(z_{1} \mid z_{2}, z_{3}, z_{4}, t_{z_{1}|z_{2}, z_{3}, z_{4}} = t\right)$$
$$dF(z_{2}, z_{3}, z_{4} \mid t_{z_{2}, z_{3}, z_{4}} = t)$$

Following the notation of DiNardo *et al.* (1996), we consider a counter-factual time t household debt density for which the household characteristics except for  $z_1$  remain at their t-year and the  $z_1$  distribution is switched to their t'-year where  $t \neq t'$ . For example, we can imagine a hypothetical 2004 (t) household debt

distribution in which only the householder's age distribution follows their 2012 (t') and all other household characteristics distributions remain at their 2004 (t). Such a counter-factual density can be written as

(5) 
$$f\left(m; t_{m} = t, t_{z_{1}|z_{2}, z_{3}, z_{4}} = t', t_{z_{2}, z_{3}, z_{4}} = t\right)$$
$$= \int f\left(m \mid z_{1}, z_{2}, z_{3}, z_{4}, t_{m} = t\right) dF\left(z_{1} \mid z_{2}, z_{3}, z_{4}, t_{z_{1}|z_{2}, z_{3}, z_{4}} = t'\right)$$
$$dF(z_{2}, z_{3}, z_{4} \mid t_{z_{2}, z_{3}, z_{4}} = t)$$
$$= \int f\left(m \mid z_{1}, z_{2}, z_{3}, z_{4}, t_{m} = t\right) \Psi_{z_{1}|z_{2}, z_{3}, z_{4}}\left(z_{1}, z_{2}, z_{3}, z_{4}\right)$$
$$dF\left(z_{1} \mid z_{2}, z_{3}, z_{4}, t_{z_{1}|z_{2}, z_{3}, z_{4}} = t\right) dF(z_{2}, z_{3}, z_{4} \mid t_{z_{2}, z_{3}, z_{4}} = t)$$

where  $\Psi_{z_1|z_2,z_3,z_4}(z_1, z_2, z_3, z_4)$  is a weighting function defined by

(6) 
$$\Psi_{z_{1}|z_{2},z_{3},z_{4}}\left(z_{1},z_{2},z_{3},z_{4}\right) = \frac{dF\left(z_{1}|z_{2},z_{3},z_{4},t_{z_{1}|z_{2},z_{3},z_{4}}=t'\right)}{dF\left(z_{1}|z_{2},z_{3},z_{4},t_{z_{1}|z_{2},z_{3},z_{4}}=t\right)}$$

The only difference between the original household debt density function and the counter-factual density function is the weight function,  $\Psi_{z_1|z_2,z_3,z_4}(z_1,z_2,z_3,z_4)$ . The weighting function can be reorganized using Bayes' rule, as follows:

$$(7) \quad \Psi_{z_{l}|z_{2},z_{3},z_{4}}\left(z_{1},z_{2},z_{3},z_{4}\right) = \frac{dF\left(z_{1}|z_{2},z_{3},z_{4},t_{z_{l}|z_{2},z_{3},z_{4}}=t'\right)}{dF\left(z_{1}|z_{2},z_{3},z_{4},t_{z_{l}|z_{2},z_{3},z_{4}}=t\right)} = \frac{\frac{Pr\left(t_{z_{l}|z_{2},z_{3},z_{4}}=t'|z_{1},z_{2},z_{3},z_{4}\right)}{Pr(t_{z_{l}|z_{2},z_{3},z_{4}}=t|z_{2},z_{3},z_{4})}}{\frac{Pr\left(t_{z_{l}|z_{2},z_{3},z_{4}}=t|z_{1},z_{2},z_{3},z_{4}\right)}{Pr(t_{z_{l}|z_{2},z_{3},z_{4}}=t|z_{2},z_{3},z_{4})}}$$

In the actual computation, I used the probit model to solve the last term of the above equation. That is, dummy variables are generated, which are 1 if the data year is t' and 0 otherwise. Similarly, another dummy variable is generated, which is 1 if the data year is t and 0 otherwise. In such a case, for example, the weighting function can be calculated as follows:

(8) 
$$Pr(t_{z_1|z_2,z_3,z_4} = t' | z_1, z_2, z_3, z_4) = \Phi(\beta z)$$

In the actual implementation, I used the age of the household head, the square of his/her age, log real assets, log real income, an education dummy (1 if less than a high school degree, 0 otherwise), homeownership status, and the number of

household members.

Because I mainly analyzed how the household debt distribution by householder age changes over time, it is necessary to manipulate the unconditional density function to obtain the household debt distribution by householder age group. The portion of household debt held by each age group can be rewritten as follows:

(9) 
$$\frac{\sum_{i \in Age \, group} w_i m_i}{\sum_{i \in All \, population} w_i m_i} \approx \frac{\int_{Age \, group} mf\left(m; t_m = t, t_{z_1|z_2, z_3, z_4} = t, t_{z_2, z_3, z_4} = t\right) dm}{\int_{All \, population} mf\left(m; t_m = t, t_{z_1|z_2, z_3, z_4} = t, t_{z_2, z_3, z_4} = t\right) dm}$$

Similarly, we consider the counter-factual time-t household debt distribution by householder age where only the  $z_1$  distribution changes of their time-t' and other household characteristics remain at their time-t.

$$(10) \frac{\int_{Age group} mf\left(m; t_{m} = t, t_{z_{1}|z_{2}, z_{3}, z_{4}} = t', t_{z_{2}, z_{3}, z_{4}} = t\right) dm}{\int_{All population} mf\left(m; t_{m} = t, t_{z_{1}|z_{2}, z_{3}, z_{4}} = t', t_{z_{2}, z_{3}, z_{4}} = t\right) dm}$$

$$= \frac{\int_{M} \int f(m|z_{1}, z_{2}, z_{3}, z_{4}, t_{m} = t) \Psi_{z_{1}|z_{2}, z_{3}, z_{4}}(z_{1}, z_{2}, z_{3}, z_{4}, t_{z_{1}|z_{2}, z_{3}, z_{4}} = t) dF(z_{2}, z_{3}, z_{4}|t_{z_{2}, z_{3}, z_{4}} = t) dm}{\int_{hp} \int f(m|z_{1}, z_{2}, z_{3}, z_{4}, t_{m} = t) \Psi_{z_{1}|z_{2}, z_{3}, z_{4}}(z_{1}, z_{2}, z_{3}, z_{4}, t_{z_{1}|z_{2}, z_{3}, z_{4}} = t) dF(z_{2}, z_{3}, z_{4}|t_{z_{2}, z_{3}, z_{4}} = t) dm}$$

$$\approx \frac{\sum_{i \in Age group} m_{i} \sum_{\forall j \mid m_{i}} \Psi_{z_{1}|z_{2}, z_{3}, z_{4}}(z_{1}, z_{2}, z_{3}, z_{4})_{ij} w_{ij}}{\sum_{i \in All population} m_{i} \sum_{\forall j \mid m_{i}} \Psi_{z_{1}|z_{2}, z_{3}, z_{4}}(z_{1}, z_{2}, z_{3}, z_{4})_{ij} w_{ij}}$$

$$= \frac{\sum_{i \in Age group} m_{i} \Psi_{z_{1}|z_{2}, z_{3}, z_{4}}(z_{1}, z_{2}, z_{3}, z_{4})_{ij} w_{ij}}{\sum_{i \in All population} m_{i} \Psi_{z_{1}|z_{2}, z_{3}, z_{4}}(z_{1}, z_{2}, z_{3}, z_{4})_{ij} w_{ij}}$$

Therefore, the counter-factual household debt distribution by householder age can be calculated using the newly defined weighting function,  $\Psi_{z_1|z_2,z_3,z_4}(z_1,z_2,z_3,z_4)w$ .

Here, I only consider cases in which only the distribution of  $z_1$  changes to the year t'. We can also extend the household debt density function where the distribution of  $z_1$  and  $z_2$  both change to the year t', while the other characteristics remain at time t. Then, the counter-factual unconditional density function can be written as follows,

$$(11) \qquad f\left(m; t_{m} = t, t_{z_{1}|z_{2}, z_{3}, z_{4}} = t', t_{z_{2}|z_{3}, z_{4}} = t', t_{z_{3}, z_{4}} = t\right)$$

$$= \int f\left(m \mid z_{1}, z_{2}, z_{3}, z_{4}, t_{m} = t\right) dF\left(z_{1} \mid z_{2}, z_{3}, z_{4}, t_{z_{1}|z_{2}, z_{3}, z_{4}} = t'\right)$$

$$dF(z_{2} \mid z_{3}, z_{4}, t_{z_{2}|z_{3}, z_{4}} = t') dF(z_{3}, z_{4} \mid t_{z_{3}, z_{4}} = t)$$

$$= \int f\left(m \mid z_{1}, z_{2}, z_{3}, z_{4}, t_{m} = t\right) \Psi_{z_{1}|z_{2}, z_{3}, z_{4}}\left(z_{1}, z_{2}, z_{3}, z_{4}, t_{z_{1}|z_{2}, z_{3}, z_{4}} = t\right)$$

$$\Psi_{z_{2}|z_{3}, z_{4}}\left(z_{2}, z_{3}, z_{4}\right) dF(z_{2} \mid z_{3}, z_{4}, t_{z_{2}|z_{3}, z_{4}} = t) dF(z_{3}, z_{4} \mid t_{z_{3}, z_{4}} = t)$$

where the additional weighting function can be defined by

(12) 
$$\Psi_{z_2|z_3,z_4}(z_2,z_3,z_4) = \frac{dF(z_2|z_3,z_4,t_{z_2|z_3,z_4}=t')}{dF(z_2|z_3,z_4,t_{z_2|z_3,z_4}=t)}$$

The other procedures are identical to those used earlier. The only difference is that the new weighting function when calculating the household debt distribution by householder age is  $\Psi_{z_1|z_2,z_3,z_4}(z_1,z_2,z_3,z_4)\Psi_{z_2|z_3,z_4}(z_2,z_3,z_4)w$ , rather than  $\Psi_{z_1|z_2,z_3,z_4}(z_1,z_2,z_3,z_4)w$ .

Before presenting numerical results, several factors should be noted with regard to the methodology presented here.<sup>13</sup> The spirit of the methodology is similar to that of Oaxaca (1973). However, the Oaxaca decomposition mainly focuses on how the average of a variable (e.g., the average household debt) would change if the average of a certain explanatory variable (e.g., the average householder's age) changes, ceteris paribus. Unlike Oaxaca's methodology, DiNardo *et al.* (1996) focused on changes in the overall density if the distribution of explanatory variable(s) changes, ceteris paribus. As noted in DiNardo *et al.* (1996), this method cannot take into account the general equilibrium effect of a change in the explanatory variable(s). For example, when the household demographic distribution changes, the household debt distribution. This methodology cannot take into account such an indirect effect from changes in the density of explanatory variables.

#### B. Results

In this subsection, I analyze how changes in the distribution of householdspecific characteristics affect the household debt distribution by householder age group. As presented in the previous section, the household debt distribution has

<sup>&</sup>lt;sup>13</sup>Also see DiNardo *et al.* (1996) for more details about the major features of the analysis methodology.

shifted to the right over the past ten years. At the same time, household demographics, income, and asset distributions have also changed. Among those changes, I examine which factors mainly affect changes in the household debt distribution, based on the methodology suggested in the previous subsection.

I choose two survey years, 2004 and 2012, using the KLIPS data.<sup>14</sup> First, I consider a counter-factual scenario in which only household demographic (or age) distributions change to those of 2012, while other household characteristics remain at 2004. By analyzing such a counter-factual scenario, I could analyze how changes in demographic distributions contribute to changes in household debt distributions. The top left figure in Figure 13 shows that changes in the demographic distribution from 2004 to 2012 contribute to the change in the household debt distribution by nearly half (see the dotted line). A change in the household income distribution also slightly affects the change in the household debt distribution (see the top right figure). However, the effect of the change in the income distribution is smaller than that caused by the change in the demographic distribution. A change in the asset distribution has almost no effect on the household debt distribution (see the bottom left figure). Simultaneous changes in household income and demographic distributions from 2004 to 2012 cause the 2004 household debt distribution nearly to converge to the 2012 distribution. Therefore, a change in the demographic distribution, partly in conjunction with a change in the income distribution, is the main driving force which has shifted the Korean household debt distribution over the last ten years.

To measure quantitatively how changes in each household characteristic explain



ANALYSIS OF AGE DISTRIBUTION CHANGES IN KOREA

ANALYSIS OF INCOME DISTRIBUTION CHANGES IN KOREA



<sup>14</sup>By choosing the 2004 and 2012 survey years from KLIPS, I could eliminate potential inconsistencies originating from different datasets. I also implemented a similar exercise using the 2004 KLIPS and the 2014 SHFLC data. The qualitative results were nearly identical. See the Appendix.



Korea

ANALYSIS OF AGE AND INCOME DISTRIBUTION CHANGES IN KOREA

FIGURE 13. CHANGES IN THE HOUSEHOLD DEBT DISTRIBUTION BETWEEN 2004 AND 2012 DRIVEN BY EITHER AGE, INCOME, OR ASSET DISTRIBUTION CHANGES (CONTINUED)

Source: 2004 and 2012 KLIPS

changes in the household debt distribution, it is necessary to define the "distance" measure between two different densities. Let g be the (conditional) density function of household debt by householder age.<sup>15</sup> Let  $g_t$  be the household debt distribution at time t, and  $g_z$  be the counter-factual household debt distribution where only the household characteristic z follows the 2012 distribution while other household characteristics remain at their 2004. The Figure 13 shows a visual representation of the density functions of  $g_{04}(age)$ ,  $g_{12}(age)$ , and  $g_z(age)$ , where  $z \in \{age, income, asset, income and age\}$ . I define the measure of the distance between two densities as follows:<sup>16</sup>

(13) 
$$D_{a,b} = \int \left| g_a(age) - g_b(age) \right| d(age)$$

The explanatory power of the change in the household debt distribution attributed to household characteristics z is then measured as follows:

(14) 
$$\frac{D_{04,12} - D_{z,12}}{D_{04,12}}$$

<sup>15</sup>More specifically, g is defined as  $\frac{\sum_{i \in Age} \widetilde{w}_i m_i}{\sum_{i \in All population} \widetilde{w}_i m_i}$ , where  $\widetilde{w}_i$  is either the sample or the manipulated weight. If I consider a counter-factual household debt distribution, the weight  $\widetilde{w}_i$  is then defined as a multiplication of the sample weight  $w_i$  and the weighting function  $\Psi(\cdot)$ .

<sup>16</sup>It is also possible to define other types of distance measures, such as  $\int [g_a(age)-g_b(age)]^2 d(age)$ .

If the change in the household characteristic z fully shifts the 2004 household debt distribution to 2012, the measure  $D_{z_{12}}$  would be 0. Hence, the explanatory power of z is 100%. On the other hand, if the household characteristic z cannot explain any shift in the household debt distribution between 2004 and 2012, the measure  $D_{z/12}$  would be equal to  $D_{04/12}$ . Hence, the explanatory power of z is zero.

Table 2 reports how each combination of household characteristics can explain changes in the household debt distribution between 2004 and 2012. A change in the demographic distribution can explain a change in the household debt distribution by nearly half. A change in the income (asset) distribution can explain a change in the household debt distribution by 24.8% (3.5%). Simultaneous changes in the household age, income, and asset distributions can explain changes in the household debt distribution by 64%. However, there remains 36% of the change in the household debt distribution which is not explained by simultaneous changes in the household age, income, and asset distributions. I suspect that changes in the financial market environment or household-specific idiosyncratic shocks may account for this unexplained gap.

This leads to the question of how much household income, asset, and demographic distributions have changed over the last 10 years. Figure 14 presents

TABLE 2—DECOMPOSING CHANGES IN THE KOREAN HOUSEHOLD DEBT DE	ISTRIBUTION BY
HOUSEHOLD CHARACTERISTICS	

		Explanatory Power
Effect of	Age	53.6%
	Income	24.8%
	Asset	3.5%
	Age + Income	62.1%
	Age + Asset	53.8%
	Income + Asset	27.7%
	Age + Income + Asset	64.0%







10

15



KERNEL DENSITY OF 2004 AND 2012 HOUSEHOLDER AGE IN KOREA

FIGURE 14 (CONTINUED)

*Note*: A Gaussian kernel function is used. *Source*: 2004 and 2012 KLIPS

the kernel density of the log real household income, log real assets, and the age distribution. Household income and asset distributions have slightly shifted to the right, which partly reflect the (real) growth in the Korean economy. Not surprisingly, the householder age distribution has shifted to the right visibly. Though household asset, income, and age distributions have all shifted over the last ten years, the change in the household debt distribution is mainly explained by the change in the age distribution.

I can draw similar results for the US. As shown in Figure 15, the change in the demographic distribution partly affects the change in the household debt distribution by householder age. However, changes in the household income and asset distributions have nearly no effect on changes in the household debt distribution.

Table 3 reports that a change in the demographic distribution can explain a change in the household debt distribution by 44%. However, changes in either the income or asset distribution have negligible explanatory power. Hence, the change in the household debt distribution over the last decade in the US is mainly driven by the change in the demographic distribution, as it was in Korea.

Between 2004 and 2013, the US economy experienced an unprecedented boom and bust, especially in the housing market. More specifically, US financial intermediaries lent money to households with (relatively) lax screening efforts, which contributed to the boost in the housing market (Keys *et al.* (2013)). As a result, many subprime loans were issued, which triggered and exacerbated the financial crisis starting in 2007. After the crisis, the US government implemented many government-driven mortgage modification programs, which partly reduced the household financial burden. Given that the US economy experienced numerous events over the last ten years, explaining the change in the household debt distribution simply with household-specific characteristics may not be successful.



FIGURE 15. CHANGES IN THE HOUSEHOLD DEBT DISTRIBUTION BETWEEN 2004 AND 2013 DRIVEN BY EITHER AGE, INCOME, OR ASSET DISTRIBUTION CHANGES

Source: 2004 and 2013 SCF

		Explanatory Power
Effect of	Age	44.0%
	Income	0.0%
	Asset	1.7%
	Age + Income	44.2%
	Age + Asset	41.5%
	Income + Asset	6.4%
	Age + Income + Asset	40.2%

TABLE 3—DECOMPOSING CHANGES IN THE US HOUSEHOLD DEBT DISTRIBUTION BY HOUSEHOLD CHARACTERISTICS





 $\begin{array}{l} \text{Kernel Density of the 2004 and} \\ \text{2013 Log Real Assets in the US} \end{array}$ 

KERNEL DENSITY OF THE 2004 AND 2013 HOUSEHOLDER AGE IN THE US

FIGURE 16

*Note*: A Gaussian kernel function is used. *Source*: 2004 and 2013 SCF

Kernel densities of the log real income, real asset, and age distributions are presented in Figure 16. The income and asset distributions have not changed significantly over the last ten years. However, we can observe that the US population is also aging. Hence, the change in the household demographic distribution is also an important factor which explains the shift in the household debt distribution in the US, as it does in Korea.

### **VI. Concluding Remarks**

In this paper, I analyze how household debt distribution in Korea and the US has changed over the last ten years. Household debt distribution by householder's age in both countries has shifted to the right. My analysis shows that the shift in the household debt distribution is mainly driven by a change in householder's demographic distribution, especially for Korea. Changes in either household income or asset distribution cannot successfully explain the shift in the household debt distribution. For the US, the change in demographic distribution can partly, though not enough, explain the change in the household debt distribution.

One possible reason why the demographic factor has a strong power in explaining the shift in the household debt distribution in Korea is the Koreanspecific debt contract structure. Most mortgage and non-mortgage debt contracts in Korea are short-term and bullet-type loans. That is, households tend to take out loans with a 2-5 year contract period. And then, they repay nothing or pay only interests while in their contract duration. When it comes to the contract expiration date, households refinance loans again, with contract periods of 2-5 years. Hence, the loan principal does not decrease as time goes on and is rolled over repeatedly, with simply paying back the interest. This allows us to observe the cohort effect in debt distribution over the long-time.

On the contrary, the debt contract structure in the US is quite different. Households tend to take out loans, especially mortgages, with a long-term horizon. They then pay back both interest and principal over their life cycle. In turn, household net equity increases as householders become older. This explains why the demographic effect which explains the change in the household debt distribution is not as strong as in the Korean case. In addition, the US economy has experienced a housing/asset boom and bust over the last ten years. Hence, it is difficult to explain the full shift in the household debt distribution merely according to the change in the distribution of demographic or household-specific characteristics.<sup>17</sup>

We can draw the following policy implications for the Korean economy from this analysis. First, as Korean people become older, the proportion of household debt held by older households is expected to increase more in the near future.<sup>18</sup> If older households have large amounts of assets and incomes, the household debt problem will not be serious. However, as presented in the main text, householder income levels for those in their 60-70s suddenly decrease. In turn, it is highly probable that older householders may experience more severe liquidity problems as they become older, along with their debt principal burden. Furthermore, the large portion of the income earned by older Koreans comes from either wages or income from businesses, while these households in the US mostly earn their income from social security, pensions, and annuities (or public transfers).<sup>19</sup> That is, the incomes earned by Korean seniors are less secure and stable than those earned by their US

<sup>19</sup>Please see the Appendix for more details about the income decomposition.

<sup>&</sup>lt;sup>17</sup>Differences in debt contract structures may lead to different patterns of the changes in the household debt distribution. Examining the empirical relationship between debt contract structures and household debt distributions would be an important future research topic.

<sup>&</sup>lt;sup>18</sup>One should be cautious in forecasting future household debt distributions based on my empirical analysis. The methodology used here assumes a "time-invariant" relationship between household debt distributions and household characteristic variables, except for the demographic distribution, between 2004 and 2012. It is possible that household asset or income distributions will change significantly in the near future, which may be the main effect of any change in the household debt distribution. If the macroeconomic environment changes abruptly, as experienced in the US over the last decade, the explanatory power of the change in the demographic distribution may diminish. In addition, it is possible that the general equilibrium effect of any change in the demographic distribution to would amplify/deflate its effects on the household debt distribution.

counterparts. Therefore, policymakers need to consider diverse measures to improve and stabilize old-aged income. One possible way may be a structural change in the labor market which extends the retirement age of workers through the implementation of a wage peak system. In a similar vein, due to the senioritybased wage system in the current Korean labor market, older employees are unable to avoid early retirement and become self-employed, which in general leads to a sudden decrease in their incomes.

Second, Korean policymakers need to monitor the possibility of asset price deflation more carefully. Many researchers have found that Korean household debt problems will not shift toward systematic risk because Korean households have enough assets, providing a safe buffer for the debt problem. If Korean asset prices are deflated for some exogenous reasons, financial intermediaries may force households to pay back their debt, as their collateral value also decreases. In such a case, it is possible that households will start selling their assets in the market to pay back their remaining debt burden, which in turn would lead to a decrease in asset prices again. The worst scenario may be a collapse in asset values along with a sudden increase in household defaults. In order to avoid such a sudden drop in asset values while preserving a certain level of income for senior citizens, policymakers can consider an extension of asset-backed security markets or reverse mortgage programs. These programs may reduce the likelihood of a sudden drop in asset prices while preventing an abrupt decrease in the incomes of older households.

Third, policy efforts should be strengthened to make a transition in the debt contract structure from short-term bullet-type to long-term amortized loans. As mentioned earlier. Korean households tend to roll over their debt without reducing their principal. This phenomenon is possible due to the prevalence of short-term bullet-type loans. Under an economy in which asset (or housing) values consistently increase, this type of loan contract structure is sustainable. That is, households have capital gain opportunities with a constant (nominal) value of debt. Hence, even when householders retire, experiencing a steep decrease in their incomes, they have already accumulated high enough levels of net assets while young. However, as the Korean economy has become more developed, the chances for capital gain have narrowed. Under this environment, households that take out loans without reducing their debt levels have little chance to realize capital gains (or increased net asset holdings) when they retire. Because retired households tend to experience a serious decrease in their incomes, these households may face both liquidity and net asset shocks. This motivates why Korean policymakers should seriously consider a change in the debt contract structure. By inducing Korean households to pay back their debts over their life cycle, as is done the US households, older Korean households can retire from their jobs without concern over their remaining debt, even when their incomes after retirement suddenly decrease.

In sum, the household debt problem in Korea is partly a structural problem originating from the change in the demographic composition. It is difficult to avoid or reverse the changes in demographic trends. However, the Korean government can avoid potential system risk by strengthening macro-prudential policies and through labor market restructuring, asset market monitoring, enacting changes in debt contract structures, and other means. It is well known that Korea's speed of population aging is the fastest among OECD member countries. I recommend that the Korean government take action as soon as possible before the problem worsens.

#### APPENDIX

#### A. Robustness Check of Main Analysis

In this Appendix, I analyze which household-specific factors cause household debt distribution by householder age group to move using the 2004 KLIPS and 2014 SHFLC datasets. In the main text of this paper, I conducted the same exercise using 2004 and 2012 KLIPS data. Because different datasets may define and



ANALYSIS OF ASSET DISTRIBUTION CHANGES IN KOREA

FIGURE A1. CHANGES IN THE HOUSEHOLD DEBT DISTRIBUTION BETWEEN 2004 AND 2014 DRIVEN BY EITHER AGE, INCOME, OR ASSET DISTRIBUTION CHANGES

ANALYSIS OF AGE AND INCOME DISTRIBUTION CHANGES IN KOREA

		Explanatory Power
Effect of	Age	50.3%
	Income	16.7%
	Asset	0.9%
	Age + Income	48.2%
	Age + Asset	48.8%
	Income + Asset	25.1%
	Age + Income + Asset	40.8%

TABLE A1—DECOMPOSING CHANGES IN KOREAN HOUSEHOLD DEBT DISTRIBUTION BY HOUSEHOLD CHARACTERISTICS



KERNEL DENSITY OF THE 2004 AND 2014 LOG REAL INCOMES IN KOREA





FIGURE A2

*Note*: A Gaussian kernel function is used. *Source*: 2004 KLIPS and 2014 SHFLC

survey household-specific characteristics in different ways, I used a single data source (or KLIPS) in the main exercise. As a robustness check, I implement the same exercise using the most recently released data, 2014 SHFLC, along with the 2004 KLIPS.



KERNEL DENSITY OF THE 2004 AND 2014 LOG REAL ASSETS IN KOREA

The qualitative results are identical to those presented in the main text. The exercise shows that a change in the householder age distribution is the main driving force that shifts the household debt distribution between 2004 and 2014. The counter-factual distribution overestimates the debt-holding ratio for householders in their 40-50s. Changes in the household income distribution can partly explain the shift in the household debt distribution, which is consistent with results in the main text.

The change in the household debt distribution between 2004 and 2014 is explained by the change in the demographic distribution by nearly half. On the other hand, the changes in the income and asset distributions can explain the changes in the household debt distributions by 16.7% and 0.9%, respectively. Therefore, the result showing that a change in the household debt distribution is mainly driven by a change in householder age distribution is a robust result. However, the explanatory power of a change in either the income or asset distribution is under-estimated compared to the benchmark exercise.

In Figure A2, I present the kernel density of log real incomes, log real assets, and householder ages using the 2004 KLIPS and 2014 SHFLC data. Though the real asset and income distributions have shifted to the right over the last ten years, these movements have little explanatory power to explain the change in the household debt distribution. Not surprisingly, the density of the householder age also has shifted to the right over the last ten years.

#### B. Analysis of Extreme Samples in the SCF

When I analyze the US household debt distribution, I dropped sample households that have extremely large amounts of debt. That is, households with total debt in the top 1% are dropped. Because the SCF over-samples wealthy households when selecting its interviewees to match the wealth distribution of the US, I dropped these extreme sample households. Contrary to the SCF, the SHFLC selects its sample based on geographic areas, house occupancy types, and education, not considering the right tail of household wealth. Hence, by dropping the extremely wealthy or indebted households in the SCF, I can make a reasonable comparison between the SCF and the SHFLC data.

In this appendix, I analyze how the inclusion of the top 1% indebted households changes the household debt statistics and distributions. In addition, I examine how the inclusion of the top 1% income- or asset-rich households changes the household income and asset distributions. As presented in Table A2, average household debt in 2013 in the US is around \$101K, while it decreases to \$83K if I drop the top 1% of indebted households. This indicates that highly indebted households distort the average statistics of household debt. A similar interpretation can also be made when I calculate the conditional average household debt.

In Figure A3-A5, I calculate the household debt, income, and asset distributions by householder age with and without including extremely indebted or rich households. When I include highly indebted households, household debt levels of those in their 50s and 70s show a slight increase. However, household debt held by US

households in their 40-50s remains lower than that held by Korean households. The ratio of per-household debt to the average of all households increases, especially for those in their 50s and 70s, when I include highly indebted households.

	2013 US	
	Not dropped	Dropping top 1% household samples
Total household debt <sup>20</sup>		
% of households holding debt	75%	74%
Average amount of total debt	\$101,449	\$83,255
Median amount of total debt	\$22,500	\$21,400
Average amount of total debt conditional on having debt	\$135,849	\$111,858
Median amount of total debt conditional on having debt	\$63,040	\$60,540
Total real estate related debt <sup>21</sup>		
% of households holding real estate debt	45%	45%
Average amount of real estate debt	\$85,594	\$68,392
Median amount of real estate debt	\$0	\$0
Average amount of real estate debt conditional on having real estate debt	\$189,388	\$153,201
Median amount of real estate debt conditional on having real estate debt	\$119,000	\$116,000







RATIO OF PER-HOUSEHOLD DEBT TO THE AVERAGE OF ALL HOUSEHOLDS IN THE US



Note: Households with debts in the top 1% are dropped (white bar). All sample households are included in the black bar. Source: 2013 SCF

<sup>20</sup>Households with total debt in the top 1% are dropped.

<sup>21</sup>Households with real estate debt in the top 1% are dropped.



FIGURE A4

*Note*: Households with incomes in the top 1% are dropped (white bar). All sample households are included in the black bar. *Source*: 2013 SCF









*Note*: Households with incomes in the top 1% are dropped (white bar). All sample households are included in the black bar. *Source*: 2013 SCF

When I include the top 1% of high-income household samples, the household income ratio held by those in their 50-60s shows a slight increase. In addition, average incomes earned by those households also increase. I can draw the same qualitative interpretation when I compare the Korean household income distribution to that of the US without dropping the top 1% high-income samples.

When I calculate the household asset distribution by householder age with all

samples, household assets held by the older groups (50-70s) increase, indicating that the top 1% asset-rich households are those 50 or over. Hence, senior households, especially those in their 60-70s, in the US tend to have larger amounts of assets as compared to their counterparts in Korea, even when I used all SCF samples.

#### C. Household Income Composition

In this section, I decompose household income according to sources in Korea and the US. As reported in Figure A6, there are several differences between Korea and the US. First, the proportion of wages earned by US households decreases significantly when they become older compared to that in Korea. The portion of wage income for those in their 20s is around 82% in Korea, which decreasing to 46% and 23% for those in their 60s and 70s, respectively. On the other hand, US households in their 20s earn income from wages at a rate of nearly 88%, which decreases to 46% and 16% for those in their 60s and70s, respectively. Second, income from businesses constitutes a greater portion of Korean household income than in the US. That is, Korean households tend to have more self-employed (or private) businesses. This leads to an increase in the proportion of household debt for subsidizing and operating their private businesses, especially after the



FIGURE A6. HOUSEHOLD INCOME COMPOSITION

Source: 2014 SHFLC and 2013 SCF

<sup>22</sup>Income categories in the SCF are not identical to those in the SHFLC. The categories in the SCF are more finely defined. Hence, I define income from business in the SCF as the sum of income from a sole proprietorship or farm and income from other businesses, investments, net rents, trusts, or royalties. I define income from wealth as the sum of income from non-taxable investments; income from other investments; and income from dividends; gains or losses from the sale of mutual funds, stock, bonds, or real estate. Public transfer income is defined as the sum of unemployment or worker's compensation; income from social security, annuities, pensions, and disability or retirement programs; and income from food stamps or other forms of welfare. Private transfers are the sum income from child support or alimony.

retirement age (not reported in this paper).<sup>23</sup> Third, the proportion of pension income (or public transfers) in Korea is much smaller than that in the US. Household income from public transfers accounts for 15% and 28% of income for those in their 60s and 70s, respectively, in Korea, whereas these levels are 22% and 50% in the US. Older people in Korea tend to depend more on income from their businesses or private transfers (or income transfers from their children) than their US counterparts.

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<sup>23</sup>When I decompose household secured debt by purpose, the proportion of debt to manage or subsidize private businesses in Korea constitutes 3%, 10%, 20%, 33%, 34%, and 23% for those in their 20s, 30s, 40s, 50s, 60s, and 70s, respectively.

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